



Excel Communications LLC has provided Unified Communications platforms for more than 15 years, that are customized to meet the needs of any office. From unclassified communications to unrestricted/standard communications with endpoints, voicemail, desktop clients and mobile applications, we have the solution. We also do consultation with more than 40+ years of combined experience. Customer satisfaction and longevity is our top priority and we prove it with every single interaction and/or service call.



Core Competencies

Product

- ✓ Zultys
- ✓ TEO
- ✓ Conference Phones
- ✓ Video Conferencing
- ✓ Headsets



Services

- ✓ Unified Communications
- ✓ System design & implementation
- ✓ Help desk remote customer support
- ✓ Onsite support and service
- ✓ Voice network engineering
- ✓ SIP trunk service
- ✓ Secure endpoints
- ✓ Converged Technology



Differentiators

- ❖ 15 Successful Years In Business
- ❖ 40+ Years Of Combined Years Of Service In The Industry
- ❖ Attention To Detail Is A Priority
- ❖ Able To Provide Solutions Where Others Fail
- ❖ Assess, Listen, And Offer Solution
- ❖ Customer Satisfaction And Longevity Are Our Core Principles

Corporate Data

CAGE: 6M6N9 |

Gov. Bus. POC: Frank Costantino

E-Mail: fcostantino@excel-com.com

Address: 205 Van Buren ST., Suite 120, Herndon VA 20170

Work Area: USA

Socio-Economic Status: VOSB, Small Business

NAICS: 238210(P),334210,517121,517111,517810 541618

PSC: 5805,N099,DG11,DH10,7G20

Past Performance



NIH Commercial Accounts Commercial Accounts Branch

Date(s): 2019 – Present | **Value:** \$57,000

Details: Provide service for employees to call in and check open/closed status during inclement weather with 100 call paths



Westway Workplace LLC

Date(s): 2021 – Present | **Value:** \$808,229

Details: Install unified communications system to support 1500 SCIF/unclassified endpoints with DID's, VM and training. Work completed in VA/CO



Livanta LLC

Date(s): 2014 – Present | **Value:** \$387,166

Details: Install unified communications system to support 500 users with call center for Medicare/Medicaid with endpoints, DID's, VM and training. Work completed in MD / NV



Spectric Labs

Date(s): 2021 – 2021 | **Value:** \$31,279

Details: Install unified communications system to support 35 SCIF/unclassified endpoints with DID's, VM and training. Work completed in VA